

Dealer

— | Dealer



Use Our Resources To Find A Country Dealer Commit More To India And Gain More

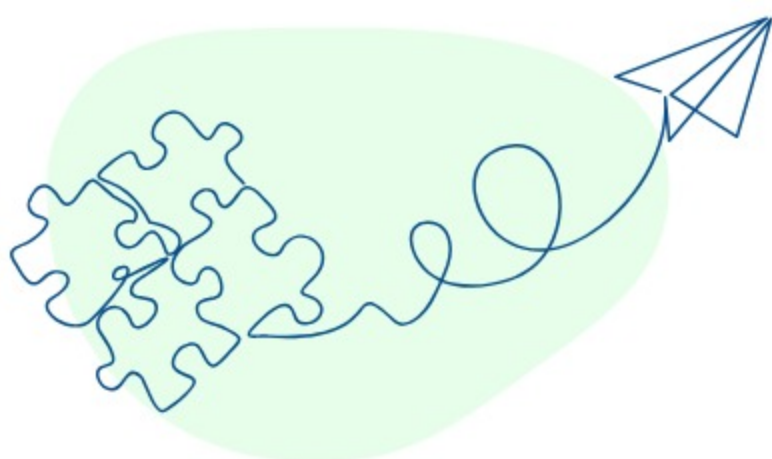
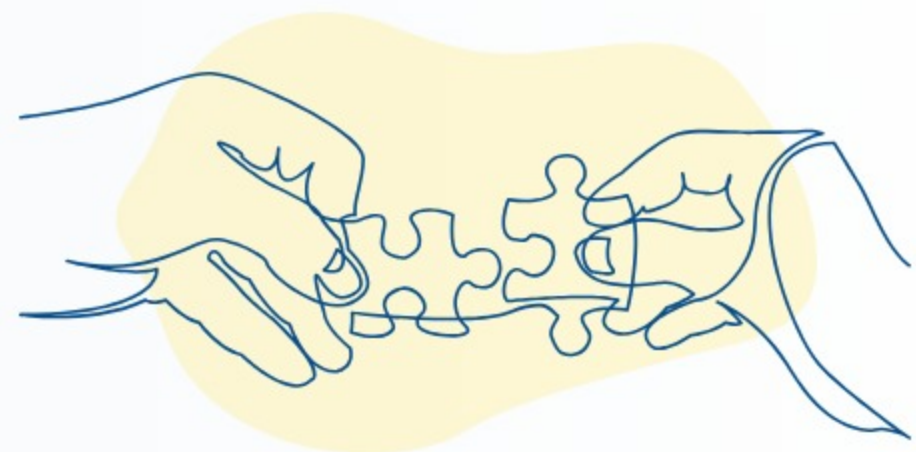
If you manufacture a commodity that you think will work in India and wish to set up a marketing channel in the country, you have come to the right place. India is a high-growth opportunity, because it promises a huge, stable and enabling business environment.

Capitalize on it with BSB. Leverage our Indian roots to find a country dealer in line with your product vision, or make us one. Let us make it smooth sailing for you.

About BSB

AS A FINDER, WE FIND THE BEST-FIT DEALER FOR YOU

- Understand your expectations from the India dealer / channel
- Market Survey of your exportable commodity
 - To create a convincing pitch for the potential dealer / channel
 - To identify potential high-volume target importers, regions where commodity uptake is highest, understand its market better
 - To explore other commodities as your potential exportable
- Product Analysis, Feasibility Study
- Dealer selection
 - Finetune the criteria of dealer selection specific to India and draft the pitch proposal
 - Marketing and pitching to prospective dealers
 - Shortlist the best-fit dealer candidates and arrange one-to-one interviews
 - Draft MOU between you and selected dealer
 - Arrange a visit of selected dealer at your facility
 - Secure your approvals to draw up the final contract

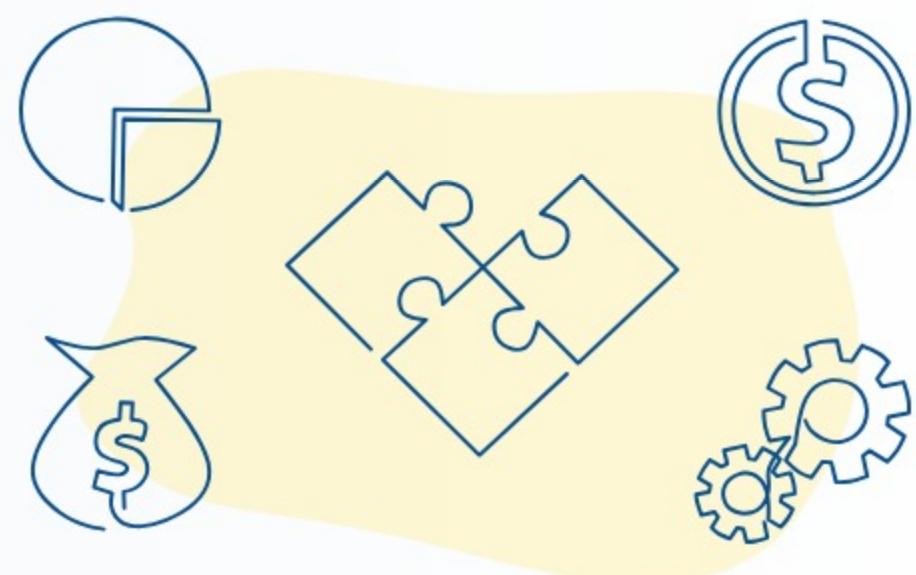


How BSB Benefits You

- Established distribution channel in India at your service
 - For easier market penetration and spread
- You can focus more on production
- Single Point contact for everything in India
- Consistent sales guarantee
- Avoid the headache of after-sales service

Terms Of This Model

- We charge a fixed amount as a consultancy / finder's fee to help you tie up with Country Dealer
- The process is done in a phase-wise manner to suit both exporter and dealer
- Physical inspection of Exporter's facility is mandatory
- We entertain only Manufacturers outside India
- Country Dealer agreement will be signed between Exporter / Manufacturer and Country Dealer



Our Commodity Categories

Currently, we trade in these products. This list will be expanded in the future. So, even if your exportable category is not here, do drop us a line.



Plastic Raw Materials – Prime / Recycled



Chemicals / Petrochemicals / Petroleum Products



Metals & Minerals



Old Corrugated Containers (OCC) / Waste Paper



Used Tyres



Other Industrial Raw Materials



BSB Brokers is the India based associate you need to enter, establish, or expand your presence in the world's fastest growing major economy.

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India

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UAE

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Interested? Let us respond better.

Just fill in the form and we will get back to you within one working day.

[Send Inquiry](#)

