

# Indenter

— 🏠 | Indenter



## Make Us Your Indian Indenter Establish A Stronger Foothold

If you have already tested the Indian market waters, and now wish to gain more traction and volumes in a fast-growth scenario, you have come to the right place. India is a high-growth opportunity, because it promises a huge, stable and enabling business environment.

Capitalize on it with BSB. Leverage our Indian roots to calm the nervous beginnings and exporting anxieties. Let us make it smooth sailing for you.

About BSB

## As Your Indenters, We Bring A Lot To The Table

- Market Survey of your exportable commodity
  - To identify potential high-volume target importers, regions where commodity uptake is highest, understand its market better
  - To explore other commodities as your potential exportable
- Proven importer database
- Calls and communication with proven importers
- Creating and managing a database of interested importers
- Marketing of your offers
  - Gaining importer feedback on them
  - Shortlisting positive targets
  - One-to-one meetings with them
  - Finalizing negotiations and contracts
  - Advance payment terms between you and the importer
  - Sharing with them your loading photos and shipping documents
- Balance Payment follow-ups and collections
- Material inspection at Port/Factory of Importer for quality checks
- Preparation of Inspection Reports
- Ensuring smooth claim settlements, if any

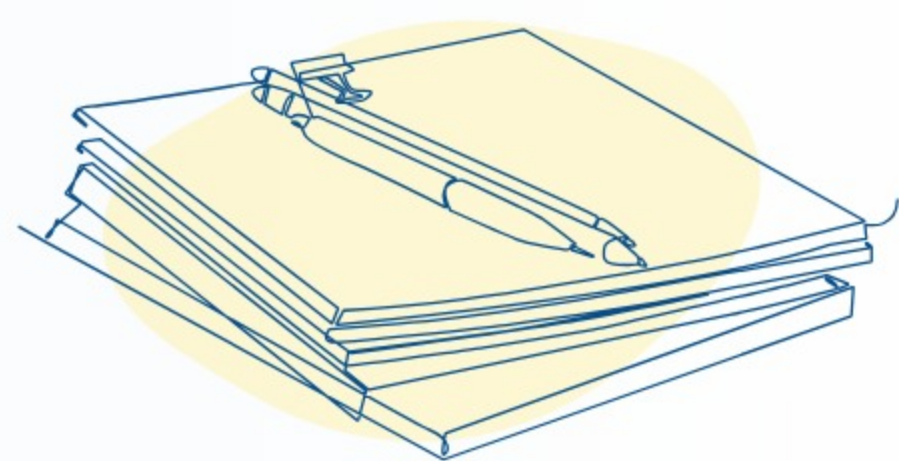


## How BSB Benefits You

- Zero marketing cost – we handle its marketing in India
- No marketing headaches – you focus on production / procurement, we focus on its India sale volumes
- Knowledge of local / regional market trends and insights helps you
  - Increase your commodity-specific volumes
  - Diversify to other commodities / categories
- Gain trust of Indian importers through your local contact, i.e. us
- Faster transaction cycles because of established communication channels between you and us
- Hassle-free and fast-track documents approval
- Access to a vast network of importers
- Smoother claim settlements and updates through local representation and cargo validation

## Terms Of This Model

- Indenting charges on per ton basis
- All KYC documents required at your end
- We too will share our own KYC documents with you
- D & B Report to be provided by you
- Indenting Agreement will be signed between your company and us, or BSB
- Tri-party agreement for every trade between your firm, BSB and importer
- Non Disclosure Agreement (NDA) norms to be strictly followed



## Our Commodity Categories

Currently, we trade in these products. This list will be expanded in the future. So, even if your exportable category is not here, do drop us a line.



Plastic Raw Materials – Prime / Recycled



Chemicals / Petrochemicals / Petroleum Products



Metals & Minerals



Old Corrugated Containers (OCC) / Waste Paper



Used Tyres



Other Industrial Raw Materials



BSB Brokers is the India based associate you need to enter, establish, or expand your presence in the world's fastest growing major economy.

[Learn more about BSB](#)

### India

BSB Brokers LLP  
(Identification No. AAT-8635)

509, 5th Floor, Shivalik Square, 132ft Ring Road, New Vadaj, Ahmedabad-380013, Gujarat

### UAE

Nirumaa Fortrade FZE  
(License No.28945)

AFZ B1 – B.C, 1302939 Ajman Free Trade Zone Ajman, U.A.E - 932

### Interested? Let us respond better.

Just fill in the form and we will get back to you within one working day.

Send Inquiry

